

## The Professional's Guide to Increasing Productivity Using Legend Brands Cleaning Systems

This guide will help you increase your productivity by showing how to adapt your cleaning chemistry to the soil load in the carpet fiber, upholstery, and tile and grout.

By increasing productivity you become more profitable on each and every job.

As with any cleaning, you should always pretest your products on an inconspicuous area of the items being cleaned.

#### FOR THE MOST COMPLETE CLEANING, ALWAYS FOLLOW THESE STEPS:

- Pre-inspect all areas to be cleaned and communicate with the customer
- Prespray areas to be cleaned
- Agitate prespray into surface (the use of an electrical agitation device such as the Procaps Low-Moisture Cleaning Machine will increase the amount of suspended soil)
- Extract, neutralize and rinse all areas



## RESIDENTIAL CARPET CLEANING

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PRESPRAY:	RTU pH	Inline Injection Sprayer:
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UltraPac TLC (S711 or S712) 9.5-9.8 - Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container and fill with water.

**Electric or Pump-up Sprayer:** 

UltraPac TLC (S711 or S712) 9.5-9.8 - Mix 6 oz. (177 mL) per gal. (3.8 L) of water.

**EXTRACTION: Truckmount:** 

**All Fiber Deep Clean** 5.2-5.8 - Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

**Portable Extractor:** 

**All Fiber Deep Clean** 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

#### **PRESPRAY:** Add together the following:

#### **Inline Injection Sprayer:** UltraPac TLC (S711 or S712) 9.5-9.8

- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container and fill with water. **Biosoly Booster Additive** 

- Add 6 oz. (177 mL) into container.

**Electric or Pump-up Sprayer:** 

UltraPac TLC (S711 or S712) 9.5-9.8 - Mix 6 oz. (177 mL) per gal. (3.8 L) of water. **Biosoly Booster Additive** - Mix 2 oz. (59 mL) per gal. (3.8 L) of water.

EXTRACTION: **Truckmount:** 

**All Fiber Deep Clean** 5.2-5.8 - Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

**Portable Extractor:** 

**All Fiber Deep Clean** 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

#### **PRESPRAY:** Add together the following:

Inline Injection Sprayer:		
UltraPac TLC (S711 or S712)	9.5-9.8	<ul> <li>Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container and fill with water.</li> </ul>
<b>Biosolv Booster Additive</b>		- Add 6 oz. (177 mL) into container.
Energizer		<ul> <li>Add 2 oz. (2 scoops) into container.</li> </ul>

**Electric or Pump-up Sprayer:** UltraPac TLC (S711 or S712) 9.5-9.8 - Mix 6 oz. (177 mL) per gal. (3.8 L) of water.

**Biosoly Booster Additive** - Add 2 oz. (59 mL) per gal. (3.8 L) of water.

**Energizer** - Add 1 oz. (1 scoop) into container.

#### **EXTRACTION: Truckmount:**

**All Fiber Deep Clean** 5.2-5.8 - Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

#### **Portable Extractor:**

**All Fiber Deep Clean** 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.



## OLEFIN (POLYPROPYLENE) OR COMMERCIAL CARPET



PRESPRAY: RTU pH **Inline Injection Sprayer:** 

11.3-12.3 **Ultrapac Extreme** - Mix 8 scoops in 5 qt. (4.7 L) container (using provided scoop).

**Fission** 

- Mix 1.5 gt. (1.4 L) into the 5 gt. (4.7 L) container. **Electric or Pump-up Spraver:** 

**Ultrapac Extreme** 11.3-12.3 - Mix 1 scoop per gal. (3.8 L) of water (using provided scoop).

Or Use **Fission** - Mix 4 oz. (118 mL) per gal. (3.8 L) of water.

**EXTRACTION:** Truckmount:

**All Fiber Deep Clean** 5.2-5.8 - Mix 1 gt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

Portable Extractor:

**All Fiber Deep Clean** 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

#### PRESPRAY: Add together the following:

**Fission** 

**Biosoly Booster Additive** 

**Inline Injection Sprayer: Ultrapac Extreme\*** 11.3-12.3 - Mix 8 scoops in 5 gt. (4.7 L) container (using provided scoop).

Or Use

- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container. - Add 2 oz. (59 mL) per gal. (3.8 L) of water.

**Electric or Pump-up Sprayer:** 

**Ultrapac Extreme\*** 11.3-12.3 - Mix 1 scoop per gal. (3.8 L) of water (using provided scoop). Or Use

- Mix 4 oz. (118 mL) per gal. (3.8 L) of water. **Biosoly Booster Additive** - Add 1 oz. (30 mL) per gal. (3.8 L) of water.

EXTRACTION: **Truckmount:** 

All Fiber Deep Clean 5.2-5.8 - Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. **Portable Extractor:** 

All Fiber Deep Clean 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

#### PRESPRAY: Add together the following:

		Inline Injection Sprayer:
Ultrapac Extreme*	11.3-12.3	- Mix 8 scoops in 5 qt. (4.7 L) container (using provided scoop)
Or Use		
Fission		<ul> <li>Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container.</li> </ul>
<b>Biosolv Booster Additive</b>		<ul> <li>Add 2 oz. (59 mL) per gal. (3.8 L) of water.</li> </ul>
Energizer		<ul> <li>Add 2 oz. (2 scoops) into container.</li> </ul>

#### **Electric or Pump-up Sprayer: Ultrapac Extreme\*** 11.3-12.3 - 1 scoop per gal. (3.8 L) of water (using provided scoop).

Or Use **Fission** - Mix 1.5 gt. (1.4 L) into the 5 gt. (4.7 L) container. **Biosolv Booster Additive** - Add 1 oz. (30 mL) per gal. (3.8 L) of water.

- Add 1 oz. (1 scoop) into container. **Energizer** 

EXTRACTION: Truckmount:

All Fiber Deep Clean 5.2-5.8 - Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. **Portable Extractor:** 

**All Fiber Deep Clean** 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

\*The use of additives is neither necessary nor recommended with Ultrapac Extreme

## **RESTAURANT GREASE & HEAVY FOOD SOILS**

#### PRESPRAY: Add together the following:

RTU pH

**Inline Injection Sprayer:** 

**Power Burst** 

11.3-11.8

- Mix 12 oz. (6 scoops) with 5 gt. (4.7 L) of hot water.

**Biosoly Booster Additive** 

- Add 8 oz. (237 mL) into container.

**Energizer** 

- Add 2 oz. (2 scoops) into container.

**Power Burst** 11.3-11.8

**Electric or Pump-up Sprayer:** - Mix 4 oz. (2 scoops) per gal. (3.8 L) of hot water.

**Biosoly Booster Additive** 

- Add 2 oz. (59 mL) into container.

**Energizer** 

**Dry Slurry** 

- Add 1 oz. (1 scoop) into container.

EXTRACTION:

9.6-9.9

**Truckmount:** 

- Mix 1.5 lbs. (3 cups) into 5 gal. (18.9 L) of warm water.

**Portable Extractor:** 

9.6-9.9 **Dry Slurry** 

- Mix 2 oz. (2 scoops) into 5 gal. (18.9 L) of hot water.



# PROPERTY MANAGEMENT / APARTMENTS

#### **PRESPRAY:** Add together the following:

RTU pH

**Inline Injection Sprayer:** 

**Heavy Artillery** 

11.9-12.4

11.9-12.4

- Use undiluted in 5 qt. (4.7 L) container.

Or Use

- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container.

**Fission** 

- Add 2 oz. (59 mL) per gal. (3.8 L) of water.

**Biosoly Booster Additive** 

- Add 2 oz. (2 scoops) into container.

**Energizer** 

**Electric or Pump-up Sprayer:** 

**Heavy Artillery** 

- Mix 16 oz. (.47 L) per gal. (3.8 L) of water.

Or Use

**Fission** 

- Mix 4 oz. (118 mL) per gal. (3.8 L) of water.

**Biosoly Booster Additive** 

- Add 1 oz. (30 mL) per gal. (3.8 L) of water.

**Energizer** 

- Add 1 oz. (1 scoop) into container.

EXTRACTION:

**Truckmount:** 

**All Fiber Deep Clean** 5.2-5.8

Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

**Portable Extractor:** 

**All Fiber Deep Clean** 5.2-5.8 - Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.



## **UPHOLSTERY CLEANING**

Identifying the fiber content is critical for determining the proper upholstery cleaning method and the correct chemistry.

#### TWO MAIN CATEGORIES OF FIBER AND GENERAL CLEANING PROCESSES:

- Natural fibers (e.g., cotton and wool) clean using a controlled pH and lower moisture
- Synthetic fibers (e.g., acrylic, nylon, olefin and polyester) clean using higher pH and more moisture

#### **UPHOLSTERY CLEANING PROCESS:**

1 Identify the material 2 Prespray and agitate 3 Rinse and extract



Cleaning with Confidence upholstery videos

#### NATURAL **FIBERS**

(COTTON, WOOL, **COTTON VELVETS, LINENS, COTTON BLENDS, ETC.)** 

#### PRESPRAY:

Fast Dry Uphol. Shampoo

#### RTU pH

7.8

#### In a Bucket:

- Mix 12-16 oz. (.35-.47 L) per gal. (3.8 L) of water.
- Whip shampoo into a very dry foam.
- Using a sponge, clean white absorbent towel or specially designed upholstery cleaning brush, apply foam onto the fabric and agitate with a soft horsehair brush.

#### Truckmount:

- Mix 1 gt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

#### Portable Extractor:

Mix 1 oz. (29 mL) per gal. (3.8 L) of water and extract.

### **EXTRACTION:**

**All Fiber Textile Rinse** 3.6

**All Fiber Textile Rinse** 3.6

#### SYNTHETIC **FIBERS**

(NYLON, OLEFIN & **POLYESTER, ETC.)** 





#### PRESPRAY:

**Upholstery Prespray** 

Or Use

**Heavy Duty Soil Lifter** 

#### RTU pH

In a Bucket: Use undiluted.

- Use undiluted.
- Apply the prespray to the fiber and agitate with a soft brush.

#### **EXTRACTION:**

**All Fiber Textile Rinse** 3.6

**All Fiber Textile Rinse** 

#### Truckmount:

- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

#### **Portable Extractor:**

- Mix 1 oz. (29 mL) per gal. (3.8 L) of water and extract.

#### PRESPRAY: Add together the following:

**Upholstery Prespray** 

**Heavy Duty Soil Lifter Biosolv Booster Additive** 

**Energizer** 

- Use undiluted.

**Inline Injection Sprayer:** 

- Mix 1 oz. (29 mL) per gal. (3.8 L) of water.

- Mix 1 oz. (1 scoop) per gal. (3.8 L) of water.

Apply prespray to fiber and agitate with soft brush.

#### EXTRACTION:

**All Fiber Textile Rinse** 5.2-5.8

**All Fiber Textile Rinse** 5.2-5.8

#### **Truckmount:**

Use undiluted.

- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.

#### **Portable Extractor:**

- Mix 1 oz. (29 mL) per gal. (3.8 L) of water and extract.



## LOW MOISTURE, ENCAPSULATION CLEANING

#### INTERIM MAINTENANCE CLEANING SYSTEM

#### **EOUIPMENT:**

**Procaps Low-Moisture Encapsulation Cleaning Machine** 

**SOLUTION:** 

**EncapBrite** 

RTU pH

- Mix 6 oz. (177 mL) per gal. (3.8 L) of water.

#### **PROCESS:**

- Apply a light mist of the diluted solution on the carpet.
- Agitate with the Procaps machine.
- · Carpet should be dry within 45 minutes.
- · Vacuum all areas cleaned once the carpet is dry.



## **TILE AND GROUT CLEANING**

#### TILE AND GROUT CLEANING IS VERY PROFITABLE!

To clean tile and grout:

**SOLUTION:** 

RTU pH

Prof. Tile & Grout Cleaner

11.4-11.9

- Mix 16 oz. (.35-.47 L) in gal. (3.8 L) of water.

**Ultrapac Extreme** 

11.3-12.3

**Injection Sprayer** 

- Mix 8-16 scoops into 5 qts. (4.7 L) of water.

**Electric or Pump-up Sprayer** 

- Mix 1-2 scoops into gal. (3.8 L) of water

#### **PROCESS:**

- Apply as prespray, allow 10 minutes of dwell time, and agitate the grout lines with a grout brush.
- · Rinse the floor with hard surface attachment.

#### **Removing Stains and Hard Water Deposits:**

#### **SOLUTION:**

**Restoration Tile & Grout Cleaner** 0.5-1.5 - Mix 8-32 oz. (.2-.9 L) into gal. (3.8 L) of water.

#### **PROCESS:**

- Apply as prespray or mop on, allow 10 minutes of dwell time, and agitate with brush if needed. (Avoid overspray on walls, carpet or furnishings.)
- Rinse the floor using hard surface attachments, using water or Tile & Grout Rinse.
- Seal grout as needed.





## **SPOT AND STAIN REMOVAL**

#### SPOT & STAIN REMOVAL SEPARATES AMATEUR CLEANERS FROM PROFESSIONALS!

If normal cleaning doesn't remove spots and stains, then use advanced stain removal techniques. Identify the stain by asking questions: What is it? What have you done to it?

#### **KEY TERMINOLOGY:**

- A spot adds a substance to the fiber.
- A stain adds color.
- Two categories of dyes:
   NATURALLY OCCURRING, for example, coffee, red wine, etc.
   SYNTHETIC DYES, e.g., Kool-Aid®, fruit drinks and sports drinks.
- Pigments, such as paint, makeup, copier toner, paint, etc., are colors that are not dyes and have to be treated differently.

Most spots that are not dyes and pigments can be removed with normal cleaning.



#### **ADVANCED STAIN REMOVAL TECHNIQUES:**

#### Natural dyes (e.g., coffee and red wine):

After cleaning, apply **Stain Exit** (pH: 3.5) to the stained area and allow 10-15 minutes of dwell time. Stubborn stains may require multiple applications.

#### Synthetic dyes (e.g., Kool-Aid®, fruit juice, etc.):

After cleaning, apply Red X It (pH: 5.22) to the stained area and allow 10-15 minutes of dwell time.

#### Unknown stain (i.e., not known if it is natural or synthetic):

- Use the Stain Exit process first and allow normal dwell time.
- After 10-15 minutes if the stain is moving, then continue that process.
- If the stain has not moved, rinse the area to remove Stain Exit, then apply Red X It and allow 10-15 minutes of dwell time.

#### **Dried paint stains:**

Apply Paint, Oil and Grease Remover (POG) and allow adequate dwell time, then rinse and extract. Numerous applications may be required.

#### Makeup (e.g., lipstick, mascara, etc.):

First apply BioSolv® Booster to the stain and allow 10 minutes of dwell time. Then rinse thoroughly.

#### Pet stains and odors:

Just one product – **Un-Duz-It Unleashed** – totally eliminates odors from pet urine, feces and wet fur! Saturate affected floor area including padding and underlayment with **Unleashed** (pH: 9.0). After one hour of dwell time, deep extract using cold or warm tap water (not hot). Use on carpet and upholstery, plus hard porous surfaces.







## **BEST TOOLS OF THE TRADE**

#### **HOSS 700**

#### Deep, powerful cleaning with NextGen glides

Delivers better cleaning, reduced dry times, labor savings and a competitive advantage. NextGen 1 glides provide the smoothest operation and NextGen 2 glides get carpets truckmount-clean when used with a portable.



Scan to watch the HOSS in action!





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#### **UPHOLSTERY PRO**

#### TOP SELLING TOOL!

Extracts in both directions for cleaner, drier results. Ergonomic swivel design ensures comfortable use for hours. CLEAR HEAD MAKES IT EASY TO SEE PROGRESS - available for truckmounts (67-019-C) or portables (67-019-P).

#### TRUCKMOUNT ACCESSORIES



**CDV INLINE FILTER BOX** 

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